



SBDC Client Success Story (Public) South-West Texas Border SBDC Network

- **Center:** TAMIU SBDC
 - **Advisor Name:** Tina Rodriguez
 - **Client Business Name:** Elite Employment Services LLC
 - **Client Since:** June 2017
 - **Owner Name(s) and Title(s):** Luis Valdez – President
 - **Industry** (Technology, Manufacturing, Engineering, Scientific Innovation, etc.):
Employment placement
 - **Client's Service Area:** Staffing or temp agency
1. **Situation** (Business Description, include whether Business Start OR Business Expansion):
 2. Mr. Luis Valdez and his wife decided to create a business for their family and in 2013 Elite Employment Services LLC was started. Elite Employment Services, LLC. is a leading provider of value-added staffing services in Administrative, Light Industrial, Skilled Industrial and Construction. They are committed to providing the very best staffing services our industry has to offer to both large and small companies. All of their client relationships are considered lifelong.
Mr. Valdez's commitment towards his business to reach a new market, lead him to Texas A & M International University Small Business Development Center, where he met with his certified business advisor Ms. Tina Rodriguez. Ms. Rodriguez assisted Mr. Valdez with different certifications to contract with State and Federal agencies. Elite Employment Services LLC is now certified as Minority Business Enterprise (MBE), Disadvantage Business Enterprise (DBE), Small Business Enterprise (SBE), Hispanic American Business Enterprise (HABE) and Historically Underutilized Business (HUB). Elite Employment Services is able to contract with State and Federal agencies, due to his certifications. He retained his staff at all his current branches in Laredo, McAllen, Eagle Pass and San Antonio Texas and continues to grow.
 3. **SBDC Assistance Provided:** Certified business advisor Ms. Tina Rodriguez, assisted client with his certification (MBE, DBE, SBE, HABE and HUB).
 4. **Solution/Impact of working with SBDC** (Include Jobs Created, Jobs Retained, Loan Information, and Contracts Received (if applicable)): Elite Employment is able to contract with State and Federal agencies due to his certifications.
 5. **Direct Client Quote** (20 words or less): Thank you so much. I really appreciate it.



6. **Student Impact / Experiential Learning** (Include whether a student assisted with research, drafting business plans, worked with the client or business advisor, etc.): N/A

URL/PDF (This should link to a full story and/or a video link):
<https://eliteemploymentservices.com/>

PHOTOS (Attach high-res jpeg(s) or client and/or Center working with client):

